Aidan Zarski

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EDUCATION

Miami University | Oxford, Ohio

Expected Graduation: May 2028

College of Creative Arts: Emerging Technology in Business and Design (ETBD), Major

College of Business (Farmer): Entrepreneurship, Minor

Relevant coursework: user experience, web design, artificial intelligence, video editing.

Recognition and Awards: Redhawk Scholarship (offsetting ~50% of college expenses), Honors College

TECHNICAL SKILLS

AI & Automation: AI-assisted development, AI workflow design, structured prompting, browser automation

App Development: TypeScript, JavaScript, Java, Python **Frameworks & Libraries:** Next.js, Node.js, React

Cloud: AWS Lambda, API Gateway, S3, CloudFront, EC2, Elastic Beanstalk

Databases: Postgres, Supabase **Media Processing:** FFmpeg **Dev Tools:** Git, Docker

General: MS Office, Google Suite

PROFESSIONAL EXPERIENCE

Personal Network CRM, LLC | Co-Founder & CTO | Oxford, OH and remote

Jun 2025 - Present

Personal relationship-management platform; 60+ paying users

- Built full-stack CRM using Next.js and Supabase for contact storage, organization, and reminders
- Designed and tested onboarding flows to make the product easier to use and improve retention
- · Added subscription billing, usage tracking, and smart reminder scheduling to space out follow-ups over time

E-Commerce Automation Platform (ECS) | Co-Founder & CTO

Apr 2025 - Present

Built automation software and operational systems for a dropshipping agency

- Built internal CRM for client accounts, billing, task assignment, and workflow tracking
- Developed product sourcing pipeline; scraped and analyzed 200,000+ Amazon items and algorithmically filtered to list 30,000+ product listings on eBay
- Created browser automation tools to auto-fulfill orders and streamline operations
- Recruited and managed offshore operators; automated majority of repetitive workflows
- Scaled to multiple clients, multiple operators, and \$15K+/month run rate; now maintained with minimal oversight due to automated systems

Moffitt Cancer Center | Software Intern

Jun 2023 - Jul 2023

Developed simulation for T-cell migration using Java

- Modeled stochastic cell movement and collagen-biased motion
- Presented research to computational oncology team

CAMPUS ACTIVITIES

Miami University Boxing Club, General Member

Aug 2025 – present

Side Hustle Club, General Member

Personal Interests: boxing, football, pickleball, applied AI, product design, business podcasts & tech media